



RAMYA SURESH

Designation: Partner

Ramya.Suresh@sarafpartners.com

Expertise: General Corporate Mergers & Acquisitions, Private Equity & Venture Capital

Education: B.A.,L.L.B (Hons), Amity Law School, GGSIPU; CS, Institute of Company Secretaries of India

Bar Admission: Bar Council of Delhi

Overview: Ramya Suresh is a Partner at the Firm in the General Corporate practice and specialises in mergers and acquisitions, venture capital, private equity and structured investments as well as advisory work. With her experience of about a decade and half in the general corporate M&A field, Ramya has amassed experience in and built a diverse, sector agnostic practice spanning energy and infrastructure, manufacturing, agri/dairy-tech, automobiles, media and advertising, e-commerce, e-pharmacy, ed-tech, IT/ITES, FMCG, real estate, non-banking finance and defence sectors.

Ramya has advised on a range of domestic and cross-border transactions, including several high-profile strategic buyouts, financial/institutional investments, joint ventures, court-approved mergers/demergers, business/asset transfers and intra-group restructuring, involving both, publicly listed and private, companies/targets.

On the advisory side, Ramya has advised, Indian as well as foreign owned and controlled clients, on a wide range of general and sector specific Indian licensure relating to inter alia company incorporation, employment laws, business expansions (strategies and compliances), internal policies (sexual harassment, anti-bribery, code of conduct, privacy policy, website terms etc.), dealership and other commercial contracts, employee disputes, service termination/retrenchment, VRS, online content regulations and gaming laws.

Experience: An illustrative list of matters handled by Ramya is as below:

TRANSACTIONAL

- **Schaeffler Group** in its acquisition of Koovers.
- **Brookfield** on *inter alia* its collaboration with Acme Solar to build a 450 MW solar power project in Rajasthan.

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- **IDH Farmfit Fund** and **Nutreco** on their investments in Stellapps (dairy-tech, IoT provider).
 - **Medlife & its Promoters** on sale of promoters' shareholding in Medlife to Pharmeasy and acquisition of minority stake in Pharmeasy.
 - **WPP** on the India limb of sale of 60% its global data, research, consulting and analytics business (Kantar) to Bain Capital involving *inter alia* a court approved scheme of demerger.
 - **Värde Partners** in relation to setting up an ARC platform with Aditya Birla group.
 - **BlackRock Inc.** on its exit from its joint venture with DSP Group.
 - **Clermont** on its acquisition of majority stake in SBFC Finance Private Limited, a systemically important non-banking financing company involving RBI approval for change in control and acquisition of the retail lending business of Karvy Financial Services Limited.
 - **Peugeot SA:**
 - on its acquisition of 80% stake in Hindustan Motors Finance Corporation Ltd., including acquiring the Ambassador brand;
 - in relation to Indian exchange control implications on its merger with Fiat Chrysler Automobiles N.V.

ADVISORY

- Advising **Reliance Industries Limited** on the general corporate aspects of ongoing disputes.
- **AB Mauri and Twinings:**
 - on its proposed renewable energy offtake arrangement;
 - on formulating labour law compliance checklists;
 - in relation to factory closure strategies, trade union disputes, plastic ban law etc.
- **Advising Aker Contracting FP ASA** on demobilization of DB-1 FPSO chartered by Reliance Industries Limited from Aker, asset attachment exposure under Indian maritime laws, release of claims as well as project office term extension.