



## VIVEK PAREEK

**Designation:** Partner

**Expertise:** Mergers & Acquisitions; Private Equity; Venture Capital Investments; and Restructuring & Insolvency

**Education:** B.B.A., L.L.B, Symbiosis Law School, Pune

**Bar Admission:** Bar Council of Maharashtra and Goa

**Overview:** Vivek has experience in advising on wide range of corporate transactions including domestic and cross-border mergers and acquisitions, foreign direct investment in India, private equity, venture capital, telecom, media and broadcasting. Vivek has a vast experience of advising clients on all aspects of M&A and private equity transactions, having acted both on the sell-side and the buy-side, including appropriate strategies in relation to investments in India, ensuring compliance with applicable Indian laws, strategies for exits, and drafting and negotiating commercial contracts.

Vivek has advised clients across a wide array of sectors including, media & broadcasting, healthcare & pharma, private security, education, information technology, bottling beverage business and construction development. He has serviced clients in United States of America, United Kingdom, France, and Belgium.

He has an experience of over 11 years in the general corporate, M&A and private equity practice. He started his career as in-house counsel at Viacom 18 Media Private Limited and has subsequently worked with Wadia Ghandy & Co., Amarchand & Mangaldas & Suresh A Shroff & Co. and was a partner in the M&A and Private Equity team at L&L Partners Law Offices for more than 7 years.

**Experience:** Certain major transactions handled by Vivek are:

### PRIVATE EQUITY

- **Carlyle Group:** Advised in its pre-IPO transaction in Medanta Hospitals to (i) RJ Corp, (ii) SBI Mutual Fund; and (iii) Novo Holdings;
- **Lighthouse India III Fund Limited:** Advised in relation to a transaction involving sale of its partial stake in Duroflex Private Limited to Norwest Venture Partners, a private equity fund based out of the silicon-valley with focus on consumer tech.
- **Everstone Capital:** Advised for a proposed investment for a majority stake in one of India's leading multiplex operators.

- **Gaja Capital:** for a minority stake in Bakers Circle (India) Private Limited, a company engaged in manufacture of frozen dough & confectionery.
- **T R Capital:** in its investments in (a) Sahajanand Medical Technologies; (b) FirstMeridian Business Services; and (c) Paradise Food Court; (d) BigBasket

## MERGERS & ACQUISITIONS

- **Viartis Inc.:** Advised Viartis to sell its biosimilars assets to Biocon Biologics Limited (BBL), subsidiary of Biocon Limited for US\$ 3.335 billion for stock and cash. Biocon is India's largest biopharmaceutical company.
- **Reliance Retail** in its acquisition of the menswear brand '**John Player**' from **ITC**
- **Apollo Hospitals** in its acquisition of the specialty hospital business from **Nova Medical Centers** and various other hospital acquisitions
- **Essel Group** on (A) the sale of its sports broadcasting business '**Ten Sports**' to the **Sony**; (B) its acquisition of **FM radio (Big 92.7)** and television broadcasting business (**Big Magic**) from the Reliance Anil Dhirubhai Ambani Group
- **Apollo Group:** acquisition of the specialty hospital business from Nova Medical Centers Private Limited.
- **Merck & Co. Inc.:** sale of consumer healthcare business in India to Bayer AG.
- **Zee Entertainment Enterprise Limited:**
  - acquisition of FM radio and general entertainment television business of the *Reliance Group*.
  - Acquisition of a company operating a television channel (in regional language) under the name of "*Sarthak TV*".
  - Sale of its sports broadcasting business to the Sony group.
- **Zee Media Corporation Limited:** investment in the e-commerce portal "*bagittoday.com*" and television shopping business of the *Living Media Group*.

## RESTRUCTURING & INSOLVENCY

- **Pristine Group** (backed by Global Infrastructures Partners), as successful resolution applicant in the CIRP of Sical Logistics.
- **Committee of creditors of Lavasa Corporation** in the CIRP of **Lavasa Corporation** and its subsidiaries.
- **Committee of creditors of Reliance Naval** in the CIRP of **Reliance Naval**.
- **ArcelorMittal** group companies in an intragroup restructuring scheme of arrangement.